

To: ROCSD Board of Directors

From: Bob Deter, ROCSD Tech Director

April 13, 2015

Replacement laptops for 6-12 One-to-One program and staff.

Based on current enrollment and employment, we will need approximately 625 student laptops, 625 student laptop bags, and 140 staff laptops (93 teachers, 37 paraprofessionals, and 10 secretaries)

After testing various laptops and cases with students and teachers over the last few months, we recommend the following:

Students—Lenovo Thinkpad 11e Yoga @ \$668.19 from Sterling

Student Laptop Cases—Targus Grid Vertical Slip Case @ \$32.05

Staff—Dell Latitude 3340 @ 779.99 from Sterling

In the past, we purchased accidental damage insurance from our vendors for our laptops. This worked well for us. However, there have been changes on how much can be covered each year. We have been presented with an alternate option through Specialty Underwriters at a cost of approximately \$34.11/year per laptop which would amount to \$102.33 over 3 years which is significantly lower than quotes from the laptop vendors. We recommend moving forward with this option for our laptops.

Current student and teacher laptops must be returned at the end of the school year. There is a need for many of our teachers to have a laptop for school use over the summer. We would like to move forward with the teacher devices as soon as possible.

Student Laptops

Student Laptops						
Lenovo Thinkpad 11e Yoga Without 3-yr ADP						
	Sterling	Laptops	650	\$668.19	\$434,323.50	
		Imaging	650	\$25.00	\$16,250.00	
		Asset Tagging	650	\$0.00	\$0.00	
		Green Delivery	650	\$0.00	\$0.00	
					\$450,573.50	
	CDW-G	Laptops	650	\$670.00	\$435,500.00	
		Imaging	650	\$25.00	\$16,250.00	
		Asset Tagging			\$0.00	Didn't Quote
		Green Delivery			\$0.00	Didn't Quote
					\$451,750.00	
	Hypertec Direct	Laptops	650	\$672.75	\$437,287.50	
		Imaging	650	\$24.74	\$16,081.00	
		Asset Tagging	650	\$0.00	\$0.00	
		Green Delivery				Didn't Quote
					\$453,368.50	
Lenovo Thinkpad 11e Yoga With 3-yr ADP						
	Sterling	Laptops	650	\$668.19	\$434,323.50	
		Imaging	650	\$25.00	\$16,250.00	
		Asset Tagging			\$0.00	
		Green Delivery			\$0.00	
		3-yr ADP	650	\$145.51	\$94,581.50	
					\$545,155.00	
	CDW-G	Laptops	650	\$670.00	\$435,500.00	
		Imaging	650	\$25.00	\$16,250.00	
		Asset Tagging			\$0.00	Didn't Quote
		Green Delivery			\$0.00	Didn't Quote
		3-yr ADP	650	\$140.00	\$91,000.00	
					\$542,750.00	
	Hypertec Direct	Laptops	650	\$672.75	\$437,287.50	
		Imaging	650	\$24.74	\$16,081.00	
		Asset Tagging	650	\$0.00	\$0.00	
		Green Delivery				Didn't Quote
		3-yr ADP	650	\$111.32	\$72,358.00	
					\$453,368.50	
Student Carrying Case						
Targus Grid Vertical Slip Case						
	Sterling		650	\$32.05	\$20,832.50	
	CDW-G		650	\$34.00	\$22,100.00	

Teacher/Staff Laptops						
Dell Latitude 3340 without 3-yr ADP						
	Sterling	Laptops	140	\$779.99	\$109,198.60	
		Imaging	140	\$25.00	\$3,500.00	
		Asset Tagging	140	\$0.00	\$0.00	
		Green Delivery	140	\$0.00	\$0.00	
					\$112,698.60	
	Hypertec Direct	Laptops	140	\$829.00	\$116,060.00	
		Imaging	140	\$24.74	\$3,463.60	
		Asset Tagging	140	\$0.00	\$0.00	
		Green Delivery				Didn't Quote
					\$119,523.60	
Dell Latitude 3340 with 3-yr ADP						
	Sterling	Laptops	140	\$816.68	\$114,335.20	
		Imaging	140	\$25.00	\$3,500.00	
		Asset Tagging	140	\$0.00	\$0.00	
		Green Delivery	140	\$0.00	\$0.00	
					\$117,835.20	
	Hypertec Direct	Laptops	140	\$900.00	\$126,000.00	
		Imaging	140	\$24.74	\$3,463.60	
		Asset Tagging	140	\$0.00	\$0.00	
		Green Delivery				Didn't Quote
					\$129,463.60	